



SKYTRA

ABOUT SKYTRA

Skytra is a 100% owned Airbus company launched in January 2020 to strengthen the air travel industry with new resources: regulated financial instruments for risk management and business intelligence data products to support strategic decisions.

HIGHLIGHTS

- Finance Forward 365 solution meets Skytra's ambitious start-up plans and regulatory requirements
- Skytra fully adopt Microsoft's modern workplace technology, including Microsoft Teams for all corporate communication with compliance
- Employees get a simple, fast and secure cloud service for remote working during Covid-19
- Both firms start their partnership on a foundation of strong collaboration during the global pandemic.

AIRBUS Skytra is an Airbus company facilitating financial risk transfer for the air travel industry.

Lanware's Finance Forward 365 enables Skytra to successfully launch into the cloud despite COVID-19

THE CHALLENGE

As Skytra accelerated its fast-paced start up plans and growing network of 3rd party providers like Nasdaq and Google, Skytra wanted an IT partner that would understand its specific FCA regulatory challenges and obligations and be agile enough to support both its strategic and day-to-day business technology and integration needs.

"We needed an organisation that had expertise in delivering the type of networks we're dealing with and who had experience in the FCA regulatory space," explains Jeremy Norwood, CIO, Skytra.

THE SOLUTION

Following a recommendation and formal tender process that adhered to Airbus's procurement requirements, Lanware was selected for its capability and expertise in the financial services' environment. Lanware's messaging and cultural fit was also in line with Skytra's values.

From the outset project-based communication between Skytra and Lanware was open and collaborative. And despite the Covid-19 crisis breaking as the implementation and testing phases were about to begin, Lanware successfully progressed the project remotely.

"I was really impressed with the rigour and discipline that Lanware demonstrated during the design phase. They captured all our detailed requirements and really listened when we had changes or adjustments to make," says Jeremy Norwood, CIO, Skytra.

Lanware now provides Skytra with its Finance Forward 365 modern workplace technology service and hybrid cloud

infrastructure. The integrated Microsoft solution includes Compliant Teams, incorporating the latest policy-based recording API which enables messaging, calls and meetings to be recorded in order to meet stringent regulatory requirements.

Finance Forward 365 also delivers a secure and resilient network solution providing connectivity across Skytra's diverse technology stack. This ensures the business can operate and retain secure and continual access to its core technology around the clock.

In addition to workplace technology, connectivity and Microsoft 365 cloud solutions, Lanware provides a fully managed service desk with high touch end-user support.

"As a CIO, you need confidence in the technology solutions that you provide to your users. The high-quality workplace solution Lanware has delivered meets this rigorous requirement and is secure, robust and feature-rich," says Jeremy Norwood, CIO, Skytra.



KEY BENEFITS

Collaboration: Skytra's remote teams in the UK and abroad communicate and collaborate effectively and efficiently via Microsoft 365. As a result, productivity across the organisation is enhanced.

Compliance: With the use of Finance Forward 365 – Compliant Teams, Skytra can record and monitor all forms of communication, whether it's messaging, audio, visual. The one-stop compliance recording portal supports its business's policies.

Growth aspirations: The business has the flexibility to scale its technology up or down according to its current working environment and during periods of growth or consolidation. This is particularly relevant in today's uncertain economic climate. The future-proofed scalable solution avoids the need to strategically re-architect or re-invest in additional technology.

Industry knowledge: The business is confident that it adheres to FCA regulations while managing its outsourced contractual agreements. Working with an IT partner that understands the regulatory environment and specialises in this area has saved Skytra time and money.

Simple but powerful remote working: The staff's remote working environment is powered by feature-rich tools that provide high levels of confidence in the solution and is transforming the way they work.

Security: Lanware's Cyber operation service monitors and responds to the change threat climate and provides detailed and tailored reporting so Skytra can understand their security posture and risks

WORKING WITH LANWARE

“ Lanware provides a very high-quality service that has delivered on our expectations. They have a flexible and agile approach and I'm excited about Lanware growing as a business alongside us as we strive to make Skytra a continued success.”

Jeremy Norwood, CIO, Skytra